



## **MISTRAL SOLUTIONS TAKES ADAX PRODUCT PORTFOLIO TO FAST GROWING INDIAN CUSTOMER BASE**

**5<sup>th</sup> June 2008, Reading, UK** - Adax Europe Ltd, an industry leader in high performance signaling infrastructure, has announced a strategic partnership with India based Mistral Solutions, a leading product realisation company. The partnership will strengthen Adax's position in the fast growing India and Sri-Lankan telecommunication markets.

Mistral Solutions will distribute Adax's market leading SS7, ATM and IP product portfolio to leading telecom companies in the Indian region and will support the vendor's expansion with a range of joint marketing and commercial activities.

Mujahid Alam, VP-Sales at Mistral Solutions comments: "We have been working in the SS7 / signaling market for the past eight years and during this time have achieved notable success reselling software stacks in the Indian market. By partnering with Adax we can now provide our customers with signaling hardware that will help us provide a complete signaling solution."

Adax products are designed to meet the signaling requirements of today's complex telecommunications environment, such as the convergence of SS7, ATM and IP networks. Mistral Solutions can now provide its customers with solutions that can deliver the high performance, total scalability, fast time to market and rapid return on investment that is essential for telecom companies to stay ahead in this competitive industry.

Robin Kent, Director, European Operations at Adax comments: "Mistral is renowned for its telecommunications expertise in the Indian and Sri-Lankan market and has a very strong and well-respected practice. We are excited about working with the team and feel its customers will benefit from the increased usability Adax's solution provides."

The partnership deal will come into effect immediately.



#### **About Adax Europe Limited**

Adax Europe Limited specialises in signaling infrastructure for today's converging networks, covering all protocols and popular hardware formats to provide the right solution for any signaling requirement. Adax high performance products are available for PSTN, GPRS, 3G and IMS networks.

Adax signaling solutions deliver the high performance, total scalability, fast time to market and rapid return on investment that are essential for telecom companies to stay ahead in a competitive and ever changing industry. Solutions include signaling communications controllers for SS7, ATM and IP; integrated signaling protocol stacks and blades for SS7 and SIGTRAN; and multi-purpose signaling gateways for SS7 and IP interworking.

Adax customers include some of the world's premier telecom suppliers such as Alcatel-Lucent, Ericsson and Motorola; and value added service (VAS) providers and system integrators such as Apertio, Bharti Telesoft, and IP Access.

For more information please visit [www.adax.com](http://www.adax.com) or contact Dan Bowsher or Paul Stallard at Berkeley PR on 0118 988 2992 / [adax@berkeleypr.co.uk](mailto:adax@berkeleypr.co.uk).

#### **About Mistral Solutions**

Mistral is a premier product realisation company providing end-to-end services for product design and development in the embedded space. Mistral offers expert design and development services covering hardware and software, customizable product designs and IP's, System Integration and COTS Solutions that improve quality and accelerate time-to-market for a broad range of embedded systems.

Mistral has forged successful partnerships with leading providers of embedded solutions, which has enabled us to provide our clients with the finest technology solutions based on the world's best platforms. Mistral's partners include among others Wind River Systems and Curtiss-Wright Controls (CWC) Embedded Computing Organization making available RTOS, IDE tools and commercial & rugged grade COTS computing solutions for commercial, military, aerospace, and avionics markets.

For more information, please visit [www.mistralsolutions.com](http://www.mistralsolutions.com)